KET4Cleanproduction

Liaising SMEs with Key Enabling Technology Centres across Europe

Project coordination:
Dr. Alejandra Campos | Steinbeis 2i





This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 777441

Context and EU challenge

EUROPEAN INDUSTRY

- Importance of the involvement of industry for achieving goals
- To keep EU competitiveness on global market companies have to:
 - Reinforce their innovation capacity (e.g. new products and services)
 - Increase productivity (e.g. Energy and material consumption, production times)
- Need for awareness of companies to increase their understanding and implementation of advanced technologies → Key Enabling Technologies (KETs)



Context and EU challenge

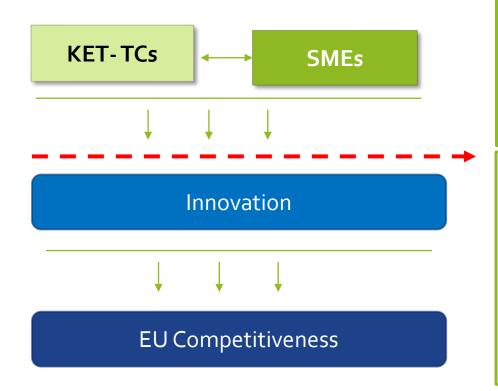
Key Enabling Technologies (KETs)



- Technologies that will allow European industries to retain competitiveness and capitalise on new markets
- They give rise to innovative business models and new processes, and the creation of smart products and services
- They underpin the shift to a greener economy



Context and EU challenge



Challenges/ Barriers

Companies (SMEs)

- Lacking knowledge of the potential and benefits of applying KETs
- Fear of making investments in KET technologies that they cannot test or fully understand
- Lack access to KETs technology infrastructures and services in many European regions

KET Technology Centres

- High disparities of KETs services across Europe
- (e.g. proof of concept, demonstration, prototyping, pilot production, product validation)
- KETTCs underdeveloped in some regions

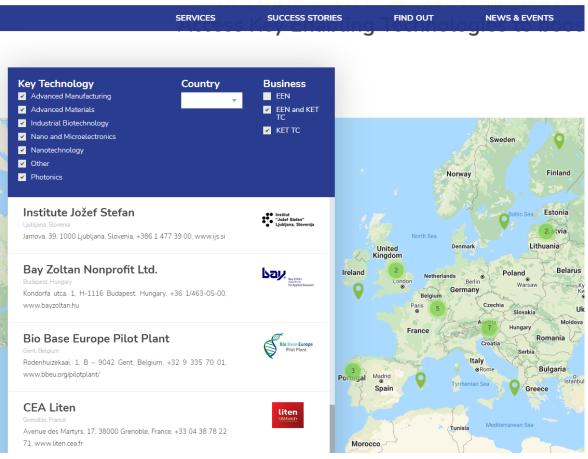


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KET4CP platform: Your one-stop-shop in clean production





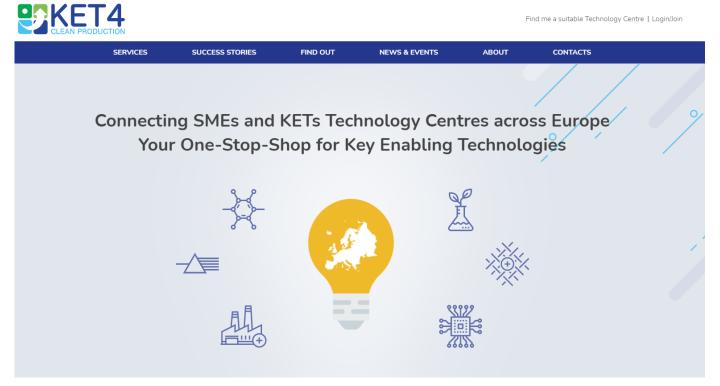
KET4CleanProduction 's ambition is to establish a growing open innovation ecosystem by interconnecting three main stakeholder groups to develop innovative solutions for cleaner production processes across Europe:

- Manufacturing Small and Medium-sized Enterprises (SMEs)
- KET Technology Centres (KET-TCs)
- Enterprise Europe Network (**EEN**) partners

www.ket4sme.eu



KET4CP platform: your one-stop-shop in clean production



- It informs about opportunities for transnational collaborations of SMEs with service providers for KETs across Europe
- It offers SMEs a platform to submit technology requests to **find** a KET TCs matching their needs
- It serves as a matching tool linking manufacturing SMEs with key enabling technology experts
- It awarded SMEs across Europe with 50.000 € to kick-start their collaboration with international KET TCs



KET4CP platform: your one-stop-shop in clean production















Region A

No technology or service provider in the region

Send request to
KET4CleanProduction directly
online or with support of the
local EEN advisor



KET4CP platform: your one-stop-shop in clean production



Request directed to the KET4CleanProduction network

Evaluation by KET facilitators

Offers by KET-TCs

Company selects and accepts offers → start collaboration



A growing ecosystem: From 20 to 50 partners in 25 countries

KET Technology Centres



Enterprise Europe Network (EENs)





Services for SMEs

- Technology access, support and consultancy
- Commissioning a technology report
- Study tours or visits in our high-tech facilities
- Facility access











Services for SMEs - Technology access, support and consultancy



Scope: Cross-border cooperation projects to solve clean

production challenges

1 manufacturing SME + 2 KET technology centres

Open calls: 8 in total (July 2018-June 2020)

Number of projects: 40

Duration of projects: ~ 6 months

Financial support each 50.000 € (lump sum)

project:

2 Mio. Euro are allocated for SMEs throughout Europe to access KET experts from other European countries



Services for SMEs - Technology access, support and consultancy

152 Technology requests from 28 countries

97 KETTCs offers

92 microgrant proposals

40 projects funded

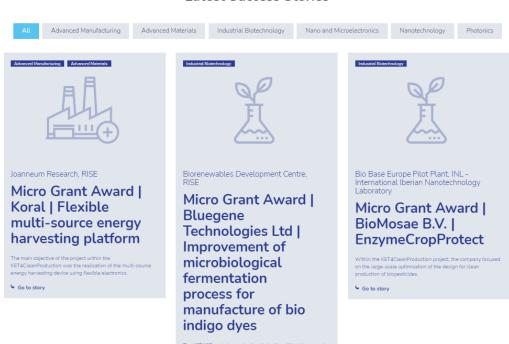


Services for SMEs - Technology access, support and consultancy



Best practices of leading KET TCs in joining forces for solving SMEs technological challenges in clean production

Latest Success Stories



methodology for the production of indigo 6,6'-dicarboxylic acid

using a strain of Pseudomonas putida.

Success stories

> 30 success stories available in the website:

https://www.ket4sme.eu/success-stories



Services for EENs

1. Easy matchmaking for partnerships

- Facilitate objectives achievement (e.g. more partnership agreements, trainings)
- Bring their SME clients innovation partners all over Europe
- Platform for information about needs and offers of their SME clients

2. Accessing technical expertise

- Connecting with KET-TC expertise all over Europe for their SME clients
- Access to sector specific knowledge

3. Information on funding opportunities for their SME clients

• Newsletter, brokerage events, information in website



Services for KET TCs

1. Visibility and promotion of KET capabilities

- Promotion of the expertise and services all over Europe
- Success stories with SMEs and referrals

2. Finding new industrial clients

• Connecting with companies all over Europe to start collaborations

3. Closer network for collaboration among KET-TCs

- Facilitate and strength the cooperation among KET-TCs in Europe
- Learning from each other (database/catalog for implementation)
- Joint funding applications, projects
- Development of potentially cross-KET technologies

4. Information on funding opportunities

• Newsletter, brokerage events, information in website



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MEMBERSHIP

Free of charge until September 2021!

Membership models afterwards ->
Available soon



Keep in touch

- **Register** in the KET4CleanProduction website under:
 - https://www.ket4sme.eu/join-us

Companies, EENs



Technology Centres

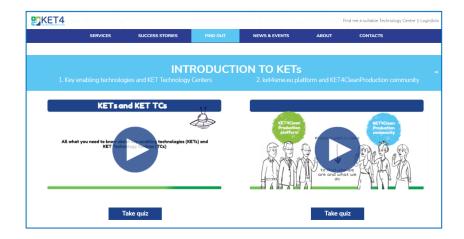
If you want to monetise your technological competence, join us

as a Technology Centre

Match your competences to the needs of businesses

Monetise your technological know-how

- Learn more about KETs and the KET4CleanProduction and become a certified member (EENs)
 - https://www.ket4sme.eu/training





Contact



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Stay in contact!





@KET4CP

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